

# 2022-2023 ANNUAL REPORT

The Art of Impact



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# LETTER FROM THE PRESIDENT/CEO AND BOARD CHAIR

### **Dear Friends and Supporters,**

We hope this letter finds you well and filled with the same sense of joy and gratitude that we are experiencing as we reflect upon the remarkable impact we have achieved together. It is with great pleasure that we welcome you to the Annual Report of Pocono Mountains United Way.

Over the year, our organization has strived tirelessly to make a meaningful difference in the lives of individuals and families throughout our beloved Pocono Mountains community. Today, as we look back at the challenges we have faced and the triumphs we have celebrated, we are inspired by the profound impact we have made, thanks to the unwavering support of donors, volunteers, and dedicated partners like you.

The pages that follow in this Annual Report serve as a testament to the transformative power of united action. They vividly capture the stories of lives touched, dreams fulfilled, and futures forever changed through the collaborative efforts of our United Way. As you peruse through the report, you will encounter personal testimonies from community members whose lives have been positively influenced by our programs and initiatives. Each story represents an individual thread in the rich tapestry of compassion, resilience, and hope that we have woven together.

Through our collective commitment, we have made significant strides in the areas of education, health, and financial stability. We have provided essential resources and support to students, enabling them to thrive academically and aspire to a brighter future. We have invested in initiatives that promote the well-being and vitality of our community, ensuring that basic needs are accessible to all. We have also empowered individuals and families with the tools and knowledge to achieve financial stability, laying the groundwork for long-term success.

Our accomplishments have been possible because of you—our steadfast supporters. Your generosity has enabled us to deliver essential services and implement vital programs that create lasting change. Together, we have shown that when we unite behind a common purpose, we have the power to address the most pressing issues facing our community and build a brighter future for all.

As we celebrate our achievements, we also acknowledge the work that lies ahead. The challenges facing our community continue to evolve, and we must adapt and innovate to meet the ever-changing needs of those we serve. With your continued support, we will persist in our mission, striving to make an even greater impact and reach even more individuals who require our assistance.

On behalf of Pocono Mountains United Way, we extend our heartfelt gratitude to each and every one of you who has contributed your time, talent, and resources. You are the driving force behind our success, and we are profoundly grateful for your unwavering dedication.

We invite you to explore this Annual Report, filled with stories of hope, progress, and resilience. Together, let us take pride in what we have accomplished and embark on this journey of service, knowing that our collective impact will shape a better tomorrow for the Pocono Mountains community.

With gratitude and warm regards,

Michael B. Tukeva

Michel BD

President/CEO

**Chris Barrett** 

Chair, Board of Directors

# **MISSION STATEMENT:**

Pocono Mountains United Way engages and mobilizes resources to improve lives through accelerated community change.

## VISION:

A community where everyone has ample opportunities for quality education, good health, and financial stability.

# **BOARD OF DIRECTORS**



Chris Barrett, Chair Pocono Mountains Visitors Bureau



Grace D'Amico, Vice Chair Community Member



Tim Kresge, Secretary East Stroudsburg University



Jamie Schmeelk, Treasurer Pocono Mountains Visitors Bureau



Ben May, Immediate Past Chair Pocono Raceway



Miguel Barbosa East Stroudsburg University



**Christa Caceres** Monroe County NAACP



Jill D'Alessandro St. Luke's Monroe Hospital



**Don Hannig** Spread Eagle Associates



**Debbie Kulick** Eastern Monroe Leasing and Training



**Tameko Patterson** Sanofi Pasteur



**Richard Schlameuss** Monroe County Transit Authority



**Lyman Winner** The Frogtown Chophouse



Michael Tukeva President/CEO



Sarah Jacobi Vice President, Community Impact



Ellin Bittlingmeyer Information and Referral Call Specialist



**Thomas Campbell** Director, Housing Initiatives



**Nasaiah Hoskins** Tobacco & Vape Free Program Manager



**Edward Jones** Manager, Financial Mobility



**Todd Nemura** Director of Resource Development



**Ariel Pagan Generation Next Coordinatorr** 



Linda Paugh **Eviction Mediation Manager** 



**Roxanne Powell** Manager, Community Impact



Liana Riutort Coordinated Entry Manager, Pocono Region



Maria Schramm Associate Director, **Community Impact** 



**Danielle Sierra Executive Assistant** 



Marianna Vitale **Data Specialist** 

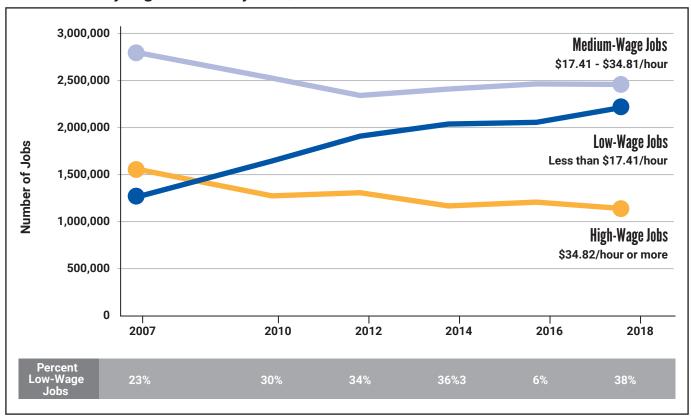


Robyn Weaver **Equity Officer** 



ALICE is an acronym for Asset Limited, Income Constrained, but Employed. ALICE is the working, tax-paying population that forms the backbone of our economy yet struggles to pay their bills. ALICE households make too much money to qualify for most public assistance, yet rarely have a financial safety net. They are one unplanned expense away from potential hardship. This can also result in chronic stress and worry even before bigger problems arise.

# Number of Jobs by Wage Level, Pennsylvania, 2007–2018



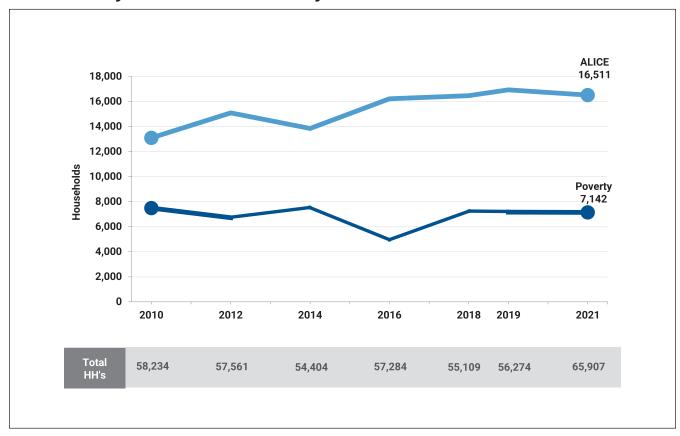
**Note: Wage levels are defined by their relation to the Household Survival Budget.** Dark blue = Job cannot support family Household Survival Budget with two earners. Light blue = Job supports family Household Survival Budget with two earners. Gold = Job supports family Household Survival Budget with one earner.

Sources: ALICE Household Survival Budget, 2007-2018; Bureau of Labor Statistics, Labor Force Statistics, 2007-2018-Occupational Employment Statistics

The chart above shows the number of jobs by wage level in Pennsylvania, with the light blue and gold lines representing medium- and high-wage jobs, respectively. From 2007 (just prior to the start of the "Great Recession") to 2018, the number of medium-wage jobs decreased by 12% and high-wage jobs decreased by 27%. During that same time, low-wage jobs increased dramatically - by 75%.

This chart helps to capture some of the struggles of ALICE households in Pennsylvania as well as Monroe County. Wages have continued to stagnate, income inequality is widening, and overall employment growth is being driven by an increase in jobs that do not keep up with increases in the cost of a basic household budget. In much of Pennsylvania, it is not about workers not seeking out better paying jobs - it is that they are increasingly not available.

# **Households by Income, Monroe County, 2010-2021**



Note: See an interactive version of this data at UnitedForAlice.org/Pennsylvania Sources: ALICE Threshold, 2010-2021; American Community Survey, 2010-2021

Financial Hardship Changes Over Time ALICE is an acronym for Asset Limited, Income Constrained, Employed — households that earn more than the Federal Poverty Level, but less than the basic cost of living for the county (the ALICE Threshold). Households below the ALICE Threshold — ALICE households plus those in poverty — can't afford the essentials. As circumstances change, households may find themselves below or above the ALICE Threshold at different times. While the COVID-19 pandemic brought employment shifts, health struggles, and school/business closures in 2021, it also spurred unprecedented public assistance through pandemic relief measures. In 2019, 24,094 households in Monroe County were below the ALICE Threshold; in 2021 this number changed to 23,653, (a -2% change).

Note that the small drop in the number of ALICE households is attributed directly to the stimulus payments and tax credits provided in 2021 during the height of the pandemic. Preliminary data in 2023 indicates this will be reversed and will show an increase in ALICE households after COVID relief programs end.

The Cost of Basics Outpaces Wages The Household Survival Budget reflects the minimum cost to live and work in the modern economy and includes housing, child care, food, transportation, health care, a smartphone plan, and taxes. It does not include savings for emergencies or future goals like college or retirement. The Household Survival Budget is calculated at the county level and varies by household composition, as costs can vary greatly depending on location and household needs. In 2021, household costs in Monroe County were well above the Federal Poverty Level of \$12,880 for a single adult and \$26,500 for a family of four. To see costs for different household compositions in Monroe County, visit UnitedForALICE.org/Household-Budgets/ Pennsylvania.

Note that rent and utility costs are currently much higher than the 2021 numbers displayed here. Housing costs have risen substantially during the pandemic on top of high inflation. Neither of these factors were present in the 2021 data.

Household Survival Budget, Monroe County, 2021		
	SINGLE ADULT	2 ADULTS, 1 INFANT, 1 preschooler
<b>Monthly Costs and Credits</b>		
Housing – Rent	\$670	\$805
Housing – Utilities	\$154	\$292
Child Care	_	\$1,354
Food	\$447	\$1,219
Transportation	\$330	\$806
Health Care	\$223	\$885
Technology	\$75	\$110
Miscellaneous	\$190	\$547
Tax Payments	\$334	\$1,086
Tax Credits	\$0	-\$1,267
Monthly Total	\$2,423	\$5,837
ANNUAL TOTAL	\$29,076	\$70,044
Hourly Wage*	\$14.54	\$35.02

<sup>\*</sup>Wage working full-time required to support this budget For ALICE Survival Budget sources, visit UnitedForALICE.org/Methodology

No matter where you live in Monroe County, a significant number of residents are living as ALICE or in poverty. Paradise Township is the lowest at 19%, which is 1 of every 5 households. Several townships and boroughs are above 50%. Note that families with young children tend to be at an even higher percentage.

Monroe County, 2021		
Town	Total Households	% ALICE & Poverty
Barrett township	1,569	43%
Chestnuthill township	5,742	32%
Coolbaugh township	7,210	43%
Delaware Water Gap borough	302	44%
East Stroudsburg borough	3,063	50%
Eldred township	1,074	52%
Hamilton township	3,690	44%
Jackson township	2,325	30%
Middle Smithfield township	5,372	37%
Mount Pocono borough	1,069	52%
Paradise township	1,011	19%
Pocono township	3,825	35%
Polk township	2,500	40%
Price township	1,170	29%
Ross township	1,940	34%
Smithfield township	2,687	31%
Stroud township	6,669	38%
Stroudsburg borough	2,550	54%
Tobyhanna township	3,334	32%
Tunkhannock township	2,106	39%

Note: Municipal-level data on this page is 5-year averages for Census County Subdivisions. Totals will not match county-level numbers because data is not available for the smallest County Subdivisions, and county-level data is often 1-year estimates.

# PMUW PROGRAMS AND INFOGRAPHICS

Below is a list of the 26 programs and services provided by Pocono Mountains United Way this past fiscal year. The next three pages highlight some of the outcomes of these programs and services.

Education Back-to-School Backpt Education Before/After School P Education Early Childhood Devel Education Generation Next	rogram with the YMCA Childcare for financial stability  ppmental Screenings School readiness  College and career readiness  ergarten Calendar School readiness
Education Early Childhood Devel	ppmental Screenings School readiness  College and career readiness ergarten Calendar School readiness
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Education Generation Next	ergarten Calendar School readiness
	- <b>3</b>
Education Getting Ready for Kind	ota a
Education SMILE In-Home Mento	ring School readiness
Education Summer Scholarships	STEAM Education success
Equity Diversity Book Drive	Equity promotion
Equity Equity consulting	Equity promotion
Equity Equity training series	Equity promotion
Equity Nonprofit capacity bui	ding services Equity promotion
Financial Stability Collaborative Housing	Initiatives Increasing affordable housing
Financial Stability Emergency Rental Ass	istance Program (ERAP) Housing stability
Financial Stability Eviction Mediation	Housing stability
Financial Stability Home4Good	Homeless prevention and diversion
Financial Stability Pathways to Homeow	nership Housing stability
Financial Stability PHARE Rental Assista	nce Program Housing stability
Financial Stability Volunteer Income Tax	Assistance (VITA) Tax refunds and income supports
Health Single Care	Prescription discounts
Health Tobacco and Vape Fre	e Programs Health
Other Services Early Learning PA Adv	ocacy Improving early learning programs
Other Services Fire Safety Training	Emergency preparedness
Other Services Opioid Task Force	Mental Health
Other Services PoconoInfo Information	n & Referral Get Help and Give Help
Other Services VolunteerMonroe	Volunteering

# **IMPACT SUMMARY 2022-2023**

Our programs and services focus on Education, Financial Mobility, and Health - the building blocks for a good quality of life.

RENTAL ASSISTANCE PROGRAMS 814
Households served, including
2,095+

\$3,775,733 In rental and utility assistance provided

HEALTHY START EARLY CHILDHOOD SCREENINGS

**3,599** Screenings completed

Individuals

577
Screenings resulted in referrals
63%
Increase in referrals over prepandemic baseline

**GENERATION NEXT** 

**30** Students participated

**87%**Reported the field trip was their first visit to a college campus

VOLUNTEER INCOME TAX ASSISTANCE (VITA)

210 Returns completed \$184,266 In refunds generated and over \$52,000 in filing fees saved

LANDLORD-TENANT EVICTION MEDIATION

313 Individuals served **86%**Of households assisted remained housed an average of 30 days after receiving assistance

POCONOINFO HELPLINE

**6,155**Individuals assisted with information and referral

Top needs included:

- Income and cash assistance
- Utility assistance
- Food and clothing
- Household and material goods

# **EDUCATION**

**Educational Scholarships** 

13 Pre-K Scholarships

\$25,800 TOTAL 16 K-12 Scholarships



3 Opportunity Scholarship Tax Credit Program Scholarships



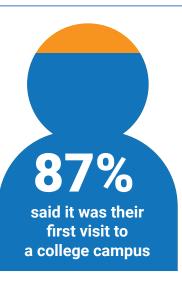
East Stroudsburg Area School District's STEAM\*R Program



# **GENERATION NEXT**

Generation Next provided a field trip to a college campus

30 STUDENTS PARTICIPATED



# HEALTHY START EARLY CHILDHOOD SCREENINGS

577 resulted in referrals, a 63% increase over prepandemic baseline. This shows the importance of screenings to connect families to resources in the

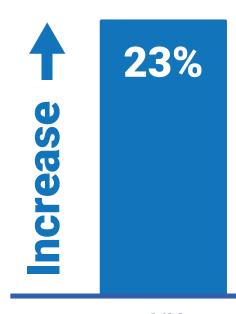


wake of the learning disruptions due to the pandemic and ongoing childcare challenges.

# **SMILE IN-HOME MENTORING**

24 children and their families received mentoring





7%

Child Assessment Scores Home Environment Scores

# FINANCIAL MOBILITY

Volunteer Income Tax Assistance (VITA) Program 210 returns completed, \$184,266 in refunds generated and over \$52,000 in filing fees saved





We were proud to welcome Sen. Bob Casey for a visit to our VITA site!

# HEALTH

### Tobacco/Vape-Free

10 students participated in the INDEPTH program, provided in partnership with the American Lung Association and East Stroudsburg Area School District.



# **DIVERSITY, EQUITY AND INCLUSION**

### **Project Equity**

31 community-serving organizations engaged in Project Equity services including Equity Series, board workshop, and nonprofit capacity building services.



# INFORMATION AND REFERRAL Poconolnfo

6,155 individuals assisted with Information and Referral











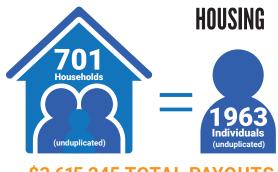


Top needs include income/cash assistance, housing and basic needs including utilities, food/meals, clothing and household/material goods.

# HOME4GOOD HOMELESS PREVENTION AND DIVERSION PROGRAM

\$100,000 in rental assistance distributed in Monroe, Carbon, Pike and Wayne Counties

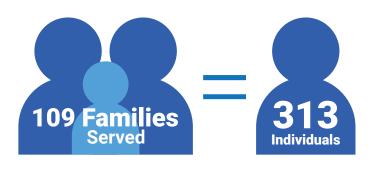


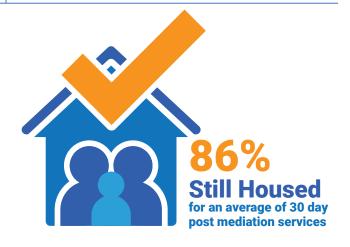


**\$3,615,245 TOTAL PAYOUTS** 

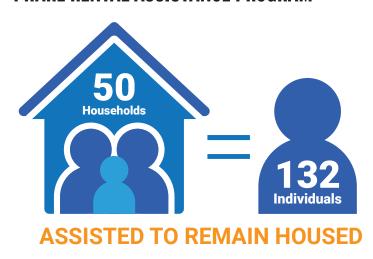


# **LANDLORD-TENANT EVICTION MEDIATION**





# PHARE RENTAL ASSISTANCE PROGRAM





# RESOURCE INVESTMENT COMMITTEE

Each year, Pocono Mountains United Way utilizes a volunteer-led process to make strategic investments in key programs meeting the human service needs of residents of Monroe County. Volunteers from diverse backgrounds establish funding priorities, oversee the grant application and review process, and make funding recommendations to the Board of Directors. These dedicated volunteers give generously of their time and expertise. We are very grateful to these volunteers for their work in reviewing agencies and programs and determining how to best invest resources to meet community needs.

As the needs of the community continued to evolve, Pocono Mountains United Way focused its strategic investments across five priority areas:

- Basic Needs (food, utilities, healthcare, transportation)
- Childcare
- Domestic Violence
- Housing (rental assistance, other innovative approaches to stabilize renters, assistance for people experiencing homelessness)
- Mental Health

#### 2023-2024 RESOURCE INVESTMENT COMMITTEE & INVESTMENT PROCESS VOLUNTEERS

Tameko Patterson. **Debbie Harrison\*** Rich Schlameuss Committee Chair\* Sheila Jefferies Battle **Christina Smith Beverly Braxton-Cannon\*** Debbie Kulick\* **Ashley Stevens** Nichele Brown Clare Lenhart\* Shade Stokes-Campbell **Shante Burgman** Linda McDonald James Thomas Lucas DeBartolo Camille Thornhill Georgia Murray Linda DeNude Victoria Toujilina Isaac Opoku Nyannor Kamya Edmonds Xiangyu Peng Lyman Winner\* John Gerkhardt\* Pat Sayler\* \*Denotes Review Panel Chairs

### **2023 HEALTH GRANTS**

Funded Agency	Program	Investment Amount
Minsi Trails Council	Outdoor Experience	\$10,000
Monroe County Meals on Wheels	Home Delivered Meals	\$10,000
Pocono Family YMCA	Active Older Adult Program	\$11,670
Total		\$31,670



# **2022-2023 RESOURCE INVESTMENT GRANTS**

Funded Agency	Program	Investment Amount
American Red Cross of the Poconos	Disaster Services	\$13,000
Community Action Committee of the Lehigh Valley	Second Harvest Food Bank	\$23,000
Family Promise of Monroe County	Project New Beginnings	\$25,080
Monroe County Habitat for Humanity	Home Preservation Program	\$14,250
Monroe County Meals on Wheels	Home Delivered Meals	\$11,000
Pleasant Valley Ecumenical Network	Diaper and Feminine Hygiene Product Services	\$10,000
Pocono Area Transitional Housing	Transitional Housing Program	\$25,000
Pocono Services for Families & Children	School Age	\$9,500
Resources for Human Development, Inc.	RHD Crossroads Community Services	\$24,220
Stroud Regional Open Space & Recreation Commission	StroudKids Camp Program Camperships	\$5,225
The Growing Place Child Care Centers	Tuition Assistance for Working Families at Risk	\$20,000
The Growing Place Child Care Centers	Special Needs Program	\$19,000
The Salvation Army	Emergency Shelter	\$40,000
The Salvation Army	Food Pantry and Soup Kitchen	\$37,125
Women's Resources of Monroe County	Emergency Shelter and Housing	\$28,600
Total Investments FY 2022-2023		\$305,000

# **2022 STATEMENT OF FINANCIAL POSITION**

$\alpha \alpha \alpha \alpha$		DENIT	ACCETC
71177	CILIN	$\mathbf{R} \vdash \mathbf{N} \perp$	ASSETS

\$1,689,941
109,271
691,040
181,341
188,354
22,800
2,882,747
615,429

\$3,498,176

### **2022 LIABILITIES**

Due to Member Agencies	\$381,250
Accounts Payable and Accrued Expenses	106,906
Deferred Support	207,866
Designated Funds Payable	13,417
Donor Choice Designated to Agencies and Other United Ways	30,056

39,495

### **2022 NET ASSETS**

Without Donor Restrictions:

Total Net Assets With Donor Restrictions

Undesignated 1,145,778

Board Designated:

Land, Building, Equipment 615,429

Working Capital 185,135

Total Net Assets W/out Restrictions 1,946,342

TOTAL NET ASSETS 2,758,681

TOTAL LIABILITIES AND NET ASSETS	\$3,498,176
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812,339

# STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS

	Without Donor Restrictions	With Donor Restrictions	Total
SUPPORT AND REVENUE			
Contributions & Grants	\$280,829	\$1,628,633	\$1,909,462
Current Campaigns	766,674	91,759	858,433
Fundraising events	13,078	-	13,078
Contributed non-financial assets and services	124,500	20,965	145,465
Forgiveness of debt income - Paycheck Protection Program	116,431	-	116,431
Employee Retention Credits	37,635	-	37,635
Net Assets Released from Restrictions	1,615,421	(1,615,421)	-
Total Support and Revenue	2,954,568	125,936	3,080,504
EXPENSES			
Programs and events	2,461,562	-	2,461,562
General & Administrative	100,583	-	100,583
Fundraising	160,617		160,617
Total Expenses	2,722,762	-	2,722,762
INCOME FROM OPERATIONS	231,806	125,936	357,742
INVESTMENT LOSS, NET	(102,216)	-	(102,216)
CHANGE IN NET ASSETS	129,590	125,936	255,526
NET ASSETS, JULY 1	1,816,752	686,403	2,503,155
NET ASSETS, JUNE 30	\$1,946,342	\$812,339	\$2,758,681

Data above are the most recent audited financial information available. For the years ending June 30, this statement should be read in conjunction with our complete audit report. A copy of the full report can be found at PoconoUnitedWay.org

# **GOVERNMENT & CORPORATE LEADERSHIP INVESTORS**

### CORNERSTONE SOCIETY (\$100,000+) -

Community Care Behavioral Health

Organization

East Stroudsburg Area School District

Monroe County Administrative Office Pennsylvania Housing Finance Agency

Pocono Mountains Visitors Bureau

Sanofi

#### **KEYSTONE SOCIETY (\$50,000-\$99,999)**

American Lung Association of PA

Housing Alliance of Pennsylvania

Lake Genero

The Lester G. Abeloff Foundation

Weiler Abrasives Group

### CAPESTONE SOCIETY (\$10,000-\$49,999)

Aetna Better Health AllOne Charities

Austin Healey Enclave

Carbon-Monroe-Pike Mental Health

**Developmental Services** 

**CVS Caremark Corporation** 

**ESSA Bank & Trust** 

Giant Food Stores, LLC

**Highmark Blue Cross** 

Internal Revenue Service

Lehigh Valley Health Network - Pocono

Hospital

Monroe County Bar Association

**PNC Bank** 

PPL Electric Utilities

PPL Foundation

St. Luke's University Health Network

UGI Utilities, Inc.

United Way of Pennsylvania

Waste Management Weis Markets, Inc. Wells Fargo

#### TOP SUPPORTERS (\$1,000-\$9,999) -

AAA North Penn

**Barley Creek Brewing Company** 

Blue Ridge Cable

**Buck Hill Community Services Committee** 

Camelback Resort

Citizens Savings Bank - Clarks Summit

Cove Haven Entertainment Resort East Stroudsburg University

**Enterprise Holdings** 

First Keystone Community Bank

Gross McGinley, LLP

M&T Bank Wilkes Barre

Met-Ed, A First Energy Company Middle Smithfield Township

Mount Airy Resort & Casino Mountain View Vineyard & Distillery

Northampton Community College Pentagon Federal Credit Union Pipefitters & Plumbers Local #524

Pocono Manor Investors

Pocono Mountain School District

Price Chopper

Ray Price Cars

ShawneeCraft Brewing Company

Skytop Lodge

The Growing Place Child Care Centers

The Lodge At Woodloch United Envelope, LLC Walmart Master Account

Water Service Corporation Wayne Bank- Honesdale

Wealth Strategies and Management, LLC

Wind Gap Electric, Inc.

### **CORPORATE SUPPORTERS (\$500-\$999)**

ABC Cleaners & Laundry AmeriHealth Caritas Services, LLC Clifton, Larson, Allen, LLP Cramer's Cashway Inc. D-N-A Property Management Co. Douglas Infiniti

East Stroudsburg University Foundation Frogtown Chophouse, LLC Heart of Illinois United Way Monroe County Transit Authority

Moyer Aviation Inc. Oak Tree Properties, Inc. Sights for Hope Ski PA Gear The Bruce, Trudi, & Sarah Denlinger Family Fund

University of Pittsburgh Medical Center

(UPMC)

"Please note that in some cases, we are unable to receive the names of donor-investors and thus cannot display them below. If your name is missing, please contact us at info@poconounitedway.org right away"

# INDIVIDUAL LEADERSHIP INVESTORS

#### TOCQUEVILLE SOCIETY (\$10,000+) -

Mark Dodel Robert D. Kelly David & Marina Ottaway The Joseph & Ann Farda Foundation
The Mattioli Foundation
The Weiler Family Foundation

Karl & Ann Weiler

### **PLATINUM INVESTORS (\$5,000-\$9,999)**

Denise & Richard Boyle

Randy & Linda Rice

### **GOLD INVESTORS (\$2,500-4,999)**

Joseph P. Colozza Grace D'Amico Anonymous Donor James B. Hyatt Sharon S. Laverdure Donald Seiple Scott A. White James C. Wilson

### **SILVER INVESTORS (\$1,000-\$2,499)**

Michael A. Albert Stella B. Becker Joseph & Sara Bedrick Ellin P. Bittlingmeyer Thomas Campbell Michael Carfaro Stewart M. Carrington Cornelius Catena Dennis S. Clawson Jill D'Alessandro John T. DeVivo Joan Duckloe Peter Favini Sandra Ferris Jeremiah J. Geklinsky Donald S. Hannig Pamela Haydt Sarah Jacobi Victoria A. Landolfi Raffael Lucci Marianne M. Marks Ben May

Timothy J. McManus Mark Morrison

David S. Horton

Todd Nemura Jennifer Olson David Parker Leslie Perryman Richard Powers Alan Reed

Joseph "Trip" Ruvane III Patricia J. Sayler Richard W. Schlameuss Michael B. Sherman Tom & Christine Wilkins

### **BRONZE INVESTORS (\$500-\$999)**

Jamie Bisbing Shawn Bisbing Legitime Bourjolly Christa Caceres Christopher M. Charette Gilbert D. Coronado **Kurt Cummins** Lucas C. DeBartolo Pamela DePuy Charles J. DeRenzis James L. Derr William F. Dwyre Stephanie Fairbanks Charles B Fancher Jr Patrick J. Fitzsimmons Charles Hannig Michael Healey MaryAnne Heeter

Christine Marie Hoban

Wayne G. Holmberg

Philip Hosbach Margaret Howarth Jody Hutchison Dean A. Johnson Timothy M. Kresge Jeannine Leager Michele J. Levitz Mark S. Litts Philip D. Matheson Cristina Gomes Matos Luis Matos Linda F. McDonald Dominic Megna Robert M. Moses Casey M. Paone Brandon Parenti Lauren Peterson

Wendy Beth Raidsnider

Michele Roberts

Nicholas A. Roscioli Damaris B. Rowe Barth Rubin Lisa Sanderson Mathilda Sheptak Laurie J. Smickle Wendy M. Stevens William D. Sturdevant James A. Swetz Robert J. Unruh Tanya M. Waberski Angela Watson Robyn Weaver Christopher E. Weiler Alan I. Westheim Karen V. Wetmore Howard Whidden Constance C. Yuhasz

# OTHER BUSINESS INVESTORS

Ahold USA

Al's Food Truck

AmazonSmile Foundation

Angels and Dragonflies Children's Charity

Angels Cook Catering Service

Associated Libraries of Monroe County

AT&T

Boy Scouts of America, Minsi Trails

Counci

Breathe Easy Office Solutions, LLC

Buns On The Run

Caterpillar

Century 21 Select Group

Cousins Maine Lobster

**Dragonfly Crafts** 

Drug & Alcohol Commission of Carbon,

Monroe and Pike

Eastern Monroe Leasing & Training

Effort United Methodist Church

Employee Fund, Air Products

Employee Fund, AT&T

Employee Fund, Azelis

Employee Fund, C&S Wholesale

Grocers, Inc.

Employee Fund, Enterprise Holdings

Employee Fund, ESU Student Activities

Employee Fund, Fidelity Bank

Employee Fund, Gentex Corporation

Employee Fund, Giant Food Stores, LLC

Employee Fund, Hendrick Manufacturing

Employee Fund, Monroe County

Transit Authority

Employee Fund, Morgan Stanley

Employee Fund, Nationwide Insurance

Employee Fund, PA Food Merchants

Association

Employee Fund, Penn Security

Bank & Trust

Employee Fund, Pocono Mountains

Economic Development Corp.

Employee Fund, Pocono Mountains

Visitors Bureau

Employee Fund, Riley & Company Inc.

Employee Fund, Stroudsburg Area

**School District** 

Employee Fund, UGI Utilities, Inc.

Employee Fund, United Cerebral Palsy

Employee Fund, United Way of The

Capital Region

Engle Hambright & Davies, Inc.

ESU Student Activities Association (SAA)

Forged By Hand, LLC

Full Potential IT, LLC

Fusia Dance Center

Google

Gower Funeral Home & Crematory, Inc.

Greater Pocono Section NCNW

**Herbal Expressions** 

KD's Dominican Salon

Kimberly-Clark

Kimberly-Clark

Kiwanis of the Poconos (Daybreak)

Lindsay's Confections, LLC

Llama Ice Cream

Luvlee Creations

Mackey Photo & Video

Monroe County Area Agency on Aging

Monroe County Democratic Party

NASCAR Day

Nationwide Insurance

PA CareerLink of Monroe County

PayPal Give Checkout

Peoples Security Bank & Trust

Pocono Bike Company

Pocono Farms Women's Club

Pocono Mt Christian School

Pocono's Best

**Pour Connection** 

Richard E. Deetz, Esq

**RK Mobile Foods** 

Savory Eats, LLC

Scranton Area Community Foundation

Settlers Hospitality

Shawnee Art Shed

Side Hues 4U

Snyder's Shoes & Shoe Repair

State Representative Maureen Madden

Stonehaus Meadery

Struberts Auto Body

Summer's Naturals

Tacos Chicas, LLC

The Hoot Group

The Morning Brew Coffee Shop

Toon DeSchepper

Top Tea Plug

Transcend Project Management

Trudy's Tassels Tapersteries

Twisted Burgerz N Wrapz

United Way of Bartholomew County

**UPS Global Business Services** 

Warriors Pizza

Why Not Burgerz

W. 1110 II D

Wicklt Candle Bar Wildflower Naturalsoap

William H. Clark Funeral Home, Inc.

William J. Reaser, Jr. Attorney at Law

Willowtree Inn

Yum Yum Dog Treats

<sup>&</sup>quot;Please note that in some cases, we are unable to receive the names of donor-investors and thus cannot display them below. If your name is missing, please contact us at info@poconounitedway.org right away"

# OTHER INDIVIDUAL INVESTORS

Rafael Abreu Nikki Ace Linda Adams Linda Addario Ellie Ahmadi Rachel Akins Joseph A. Akob Randi Alejandro Careen Allen Cathy Allen Lisa Ambrose Kevin M. Amerman Anita Amoafo-Danguah Kimberly Amsler Jennifer Angst Robert L. Baechtold Tracine Baker Deborah Ballew Miguel Barbosa Chris Barrett Jennifer Bartell Mary F. Barzydlo John Bator Moriah Baxevane-Connell Lisa Baxter Beverly Baxton-Cannon Donna Beausoleil David L. Bechtel Joanne Beck James Becker Michael Beckish Heidi M. Beers Sarah Bellis Roman Belyayev Barbara Bendall Ashanna Benjamin Stephen Bereza Jr. Deborah Berghoefer Amy F. Berman Nicole Bochman Wayne Bolt Carolyn Boone Nicole Boone Chris A. Borger Jay K. Borger Justin Brancato Linda Bravyak Ashley Brennan Fanny Brokaw Marilyn Brown Melissa Brown Rosemary M. Brown Agatha Tina Bruno Michelle Bruzzese Marissa Buatti Maria Burkhart Charles Cahn Gary B. Calandra Stacy Capers Vanessa Caprigilone Tanya M. Carmella-Beers Yelena Carrington Sabovics Carol Carroll Karen Casciano Michele Cassic Ben Castor Lisa Catalano-Diaz Joseph Paul Cavagnaro Margaret Cereghino Jerome P. Cheslock Marianne P. Chester Kim Chichura Michael Chiricos Wendy Christman Lindy Lee W. Cibischino Mary Ann Ciccolella Robert Cirillo Frank Clark Steven Clark Mary J Clyburn Jami Coco Marisa Coley

Shelley Costanzo Elizabeth Cotton Bonnie Coyne Cynthia Crowner Quentin P. Currie Kate Curry Rasheedah Cutler Jan Dalton **Emily Daly** Lindsay Dancho Joan Davidge Anna C. Davis Kellie Davis Glenda Dawson Cynthia Decker Melissa Defanto Claire Dembinski Alfonso Desanto Lynn DeSanto Nitza J. Desire Karol Anne DiPasquale Josephine J. Doughton Katherine Dreas Mike Dredla Keely Dreher Kelly Driscoll Jermey Dunham Jenn L. Dunne Cynthia L. Durnin Thomas Dyshuk Cheyenne Eberhart Mark D. Eckley Jodi Eggstein Jordan Egli Thomas R. Eisler Alexandra Evans Rosalind Evans Kathleen A Fackenthal Maureen Falgie Heidi Fareri Kelly Feathers Kay L. Fenn Courtney Fenner Michael L. Ferrara Patricia Ferrick Laura Ferris Jenesa Fields Laura J. Finkle Wendy A. Fischer Isabel Flecha Christine Fly Florence A. Ford Wendy E. Frable Deborah Francis Marissa Frantz Megan Franzone Jeffrey A Frey Karin R. Frey Ron Frick Robert Furtak Jane Gagliardo Katherine Galarza Kenneth Gallagher Joanna Gambill Christine Gangaware David Gantz Steve Garvey Abigail M. Gasper Christie Gassler Cynthia Lynn Gehm Jeffrey George Sharon George Sean & Tammy Gerow Karen Gilbert Victoria L. Gill Brian Gillette Kelly Gillick Penny Glasgow Loida Gomez Laurie W. Gonder Christopher Gonzalez Craig K. Goucher

Angela Grabowski

John Grandsoult Robert Gress Matthew Guilder Kenneth Gustafson Lionida Gutierrez Stacy B. Halliday Harry & Denise Hamill Michelle Hamorski Marcus Handl Elise Hanna Robert Hare III Jaya Harilal Maurice W. Harmon Veronica Harr Paul & Christine Harvell Phyllis Hauner-Morris Bethany & Ian Hay Samantha Heinrich Millviean Helvick Janell Henderson Michael Thomas Hennings Frank A. Herting Karen Hickman A Hicks Jake Higgins Jonathan Higgins Mollie Higgins Tyiesha Hinton Peter Hlavinka Matthew Hnatowicz Adrienne Hoeker Mary Ellen Hogan-Balliet Fileen M. Holder Cynthia Holmes Christine Huber Lenore Hudak Arianne Hughes Miranda Hughes **Ouinn Hulsizer** Joseph James Hurst Giovanni Irizarry Cosme Christopher & Katherine Jackson. Beverley Jalim Sheila Jefferies Battle Jamal Jenkins Scott Jenkins Sharon M. Jens Bruce Johnson Shantelle Johnson Tanya Johnson Wilbert Johnson Jane I. Kahuiku Marlene Harriet Katz-Sharpe Talwinder Kaur Samantha Kavanagh Catherine Kawa-Marcinko Elaine Keiper Donna Kenderdine Susanne Kenney Robert Kersey III James Kincel Nick Kira Tracey Kishel-Walton Debra Klocek Gregory J. Knowlden Alyssa Koeck Michael J. Kreidler Denise L. Kresge Erika Krock Deborah Kulick Kristine M. Kunsman Luc G. Kuykens Susan Labar Leonard Lacina Craig Lafferty Corrina LaMonte

Beth A. Lannon

Frank Lanterman

Chantelle Leader

Thomas G. Learn

Angele Laporte-Ferdinand

George and Helen Lauscher

Catnna LeMoine Thomas J. Leonard Rachel Lepiscopo Katherine Lerner Brett & Amanda Levy Dawn Lewis Milton Lewis Thea Lind Rose S. London Tracy Loomis Hayley Lynch Edgar Marcelo Medina Stephanie Marquette Terri Marsh Candy Martin Lisa Ř. Martin Susan Martin Allissette Martinez-Hernandez Sandra P. Mateo Alicia N. Matthews Michele M. Matula Lois Maturana Michelle Maxwell-Dodoo Sarah McCabe Deborah McCracken Antoinette McCreary Barbara McDonald Michael McGee Desiree McGuire Elaine McMaster Mark A. Melnick Christie Mendez Jinia Michunovich Joseph Miele Gloria Milan Noelle W. Miller Lizette Miranda Jennifer A Misero Charles H. Montalbano Kate Montero Zatiti Moody Sailor Moore Jessica Morgan Margaret Mary Morris Kat Morrison Christie Moser-Higgins Kathleen Motz-Hinton Sonjia Moyer Jamie Murphy Denise Murray Ashley Narine Nancy Newcomb Beata Niewiarowski Emily Norton Paulina Nowak Galik Peter J. O'Brien Timothy O'Connor Elizabeth A. O`Leary Sandra L. Oberholtzer Gary Olson Colleen M. Onacilla Michael Ortiz Holly Overfield Tina J. Pack William Parrish Todd J. Parsons Laura M Pastore Chetan R. Patel Guy P. Patra David Paugh Linda Paugh Tarnisa Perkins Laurie Beth Peters Brittany Petico Nathticia Phillip Jorge Picado Greg Piechota Andre LaMont Pogue Joseph Polinski Christine Portoulas

Mary Frances Postupack

Roxanne Powell

Amy Prator Sharon Purvis Kamili Rachell-Williams Denise Rachumi Debra Raneri Jessica Reeder Bob Reesey Elizabeth Reichenbach Barbara Reina Elyssa Michelle Reina Aaron & Meredith Rettaliata Leanne Richards Deedra Richmond Shane Risk Michael Rispoli Lisa A. Rissinger Liana Riutort Gianni Rivera Leah R. Rivera Ruth Rivera Laura Rizzo Alana Roberts Elizabeth Robinson Francisco Rodriguez Jr. Napoleon Rodriguez Susan Rogers Jose Rosado Melinda L. Rosen Elizabeth Ruggiero John C. Ruscansky Jr Eileen Ruvane Tara Sakasits Rosemarie Salgueiro Charece Sanders Loumary Ann Santiago Vega Marisol Santos Richard C. Sawyer Jr Suzell C Sayer-Kent Mario Scavello Mary Schaumloffel Joan Schliewenz Henrietta Schlimer Erin Schlossman Jamie Schmeelk Maria I. Schramm Paul Schuchman Roy Schuetz Nicole Marie Seargent Lilly Sharol Karalee G. Sheaffer Karen Sheffres Laura Martone Sherman Patrick Sherry Hector Silva Leon Simerson Sandra M Smith Christine Smyth Sue Anne Reinhart Snell Diana Soto Rocio Soto Helen Spence Jonathan Spinner Sydell Spinner Becky Staples Edwin O. Steiner Corinne Steinhaue Jordan Stewart Alyssa Stiff Kayla-Lyn Stockman Anne Louise Strickland Carrie Strohl Danielle Strong John Sullivan Ann E. Summa Ann R. Super Catherine Sweeney Edwin Tamayo Lora Tarr Thomas Tauer

George Taylor

David Tepper

Marjorie Teada-Kiernan

David D. Thompson Kyle R. Thompson Anne C. Tiracchia Rosemarie Toussaint MaiLan Tran Matthew S. Transue Tami Treantafelo Elisa Tukeva Emerson Tukeva Michael B. Tukeva Remi Tukeva Rosemary Tukeva Simone Tukeva Lisa Turner-Maynor Leslie Underhill Ramon Valentin Elizabeth Vargos Rebecca Vaughan Hilda M Vega Mindi Vento Jonny Villamar Edgar Vital Marianna Vitale Ronald G. Voot Jr Mark Wade Pamela Wallace Robert C. Wallen Gabriele Wallis Danuta Walters Sharon I Warv Michael & Elya Webb Stephen Webber Christina Weedo Jeffrey Weekes Rebecca S. Weirich John Wheeler Joanne Whelan Jennifer L. White Lorelei Whitlock Sarah Wildrick David Williams Leslie Williams Richard Williams Shelly D. Williams Chareen Williams-Edwards Alice Wilson Ellen Wilson Jackalynn Wilson Ann M. Wingert Sean Wisby Ashlee Wood Kourtney Woods Jeffrey L. Wright Joy E. Wright Peter Yaswinski Theresa Yocum Marjorie Yonkov Robert Young Tammy Yukna Jennifer Yulfo Gregory M. Zayac Dennis Zehner Jr Arthur L. Zulick

Tina Conroy

# HOW TO GET INVOLVED

### **VOLUNTEER Your Time and Talent**

Volunteering makes a difference. It makes a difference in the community, and it makes a difference in your life. Whether you volunteer as an individual or with a group; whether it is a one-time event or a skilled ongoing effort; it makes a difference. Here are just a few of the benefits to you, your organization, and to the community:

- Creates a sense of community: Volunteering helps connect people in a community by bringing them together to work towards a common goal. Connection and shared purpose create community.
- Strengthens communities: Volunteering can help further strengthen communities by building relationships between people and organizations that can lead to more collaboration and cooperation in the future.
- Promotes community engagement: Volunteering can promote civic engagement by encouraging people to get involved in their community and take an active role in shaping its future.
- Sense of fulfillment and purpose: Volunteering can give you a sense of fulfillment by helping others and making a positive impact on their lives.
- Promotes physical and mental health: Volunteering can help keep you physically active, and research shows that a sense of purpose and connection with your community is one of the biggest factors in overall health and happiness.

# **Volunteer Opportunities**

- Visit www.volunteermonroe.org for an updated list of opportunities in our county. All nonprofits are welcome to post opportunities, and all residents, organizations, and businesses are encouraged to sign up for these opportunities any time that works.
- 2. Plan to be a part of Day of Caring, held every year in September. This one-day event brings hundreds of people together for a day to celebrate community by collaborating on a variety of projects.
- 3. Contact individual nonprofits for other opportunities that may not be listed online. Skilled workers, board members, and custom options may be available.

# **ADVOCATE for Change**

Use your voice to advocate for quality education, good health, and financial mobility for everyone in Monroe County. Follow us on social media, and check the Advocacy section of our website for more information and opportunities.

**EARNED INCOME TAX CREDIT • HOME REPAIR • EARLY CHILDHOOD** 



# **INVEST BY GIVING**

# Financial Support is an Investment in our Community

You are a community investor. You are the reason that our work, our mission, and our entire community is stronger. Your financial support provides the resources required to invest in the programs and services our

community needs. The return on that investment is a more educated population, and healthier, happier community, and a more stable workforce to keep our local economy thriving.

Pocono Mountains United Way directly affects the lives of thousands of our neighbors every year. That indirectly affects us all through the social and economic impacts on our community. These people are our friends, coworkers, employees, neighbors, and families who face tough financial decisions every day and are one unexpected event away from crisis. As a community investor, we want to work with you as both a financial and thought partner, to address broad community issues as well as those you face every day in your own lives and in your organizations.

You are the reason we bring and support programs to improve the health, education, and financial stability of everyone in our county. Together we provide a hand up and enable people to improve their lives. You are the reason we innovate with new programs, and keep the existing ones that have proven impacts. You are the reason we can look to the future to take on long-term efforts to improve affordable housing, mental health, and workforce development while being nimble and responsive to immediate needs.

Your financial support is truly a community investment. When your investment helps a family stay housed and working, the return is a stronger local economy. When your investment helps a student be the first in their family to go to college, the return is another bright mind to help grow a local business or take on a political leadership role. When your investment helps a child get better prepared to start school, the return is more graduations and fewer dropouts.

Everyone benefits when we LIVE UNITED to build a strong, thriving community.





# BUSINESS AND INSTITUTIONAL SERVICES AND INVESTMENT OPPORTUNITIES

# **Goal-Based Investing**

#### **Workforce Development**

Fee for service programs like DEI training and the Employee Resource Network, and Workplace Giving Campaigns to show employees you support their causes.

#### **Marketing and Public Relations**

Provide financial sponsorships, in-kind donations, and volunteers at events, or provide a portion of revenue from sales as a contribution. We help promote your involvements to make the public aware.

#### **Corporate Social Responsibility**

Meet your internal and mandated community support goals through corporate donations, participation in PA's EITC and OSTC programs, and other means that work for your business.

We aim to be a true partner to business that benefits all parties involved: the business, United Way, and most importantly, the community we both serve.

# **How Much to Invest**

Corporate Social Responsibility and Philanthropy is an important consideration for all businesses and may be required in certain cases. We can help you meet your CSR needs and goals.

Level	Amount
Cornerstone Society	\$100,000+
Keystone Society	\$50,000-99,000
Capstone Society	\$10,000-49,999
Top Supporters	\$1,000-9,999
Corporate Supporters	\$500-999

### Where to Invest

#### **General Operating Fund**

Trust-based unrestricted funding that allows us to be nimble and responsive.

#### **Endowment Fund**

To ensure we are here to serve in perpetuity.

### **Programs and Services**

Make an impact in areas most important to your business.

#### **Events**

Provide the funding and volunteers to make community events successful.

"United Way has served thousands of people this year. They may not be able to recall our individual names...but they will remember how they felt when we cared for them."

- Michael Tukeva, President/CEO



## Why Invest

- Business legacy and community perception
- Employee perception and retention
- Brand awareness and marketing value
- Potential tax benefits
- Personal feeling of helping our neighbors
- Long-term benefits to our economy and jobs



# **Budgeting Your Investment**

Marketing Expenses

Sponsorships and In-Kind donation

#### **HR Expenses**

Workforce development and Workplace Giving Campaigns

#### **Community Support Expenses**

Corporate donations, sponsorships, and program support

### **Finance and Accounting Expenses**

EITC as a tax benefit



"I have also helped a wonderful family in which the parent has a learning disability. Fearing she was not giving her child what she needed to learn, I provided information and lessons for both of them. Seeing how happy she was that she was able to work with her child and understand that she was a great parent was extremely rewarding."

- Noelle Keller, SMILE Early Childhood Educator, Pocono Services for Families and Children

# SET UP AN **INVESTMENT MEETING**



# **INDIVIDUAL INVESTMENT OPPORTUNITIES**

### How to Invest

#### **Cash-Based Investments**

Make a one-time or recurring donation using your credit card, digital wallet, or direct bank withdrawal.



#### **Wealth-Based Investments**

There are a variety of investment vehicles that leverage wealth rather than cash, which may have additional tax benefits as well. More information is shown on the next page.

- · Appreciated Assets
- Donor-Advised Funds (DAF)
- · Pooled Income Funds
- Charitable Gift Annuity
- Qualified Charitable Distribution (QCD)
- Charitable Remainder Trust

#### **Legacy Giving**

- Establish your legacy to last over time
- Create a private fund or foundation
- · Personal bequest through your will

# Where to Invest

#### **General Operating Fund**

Trust-based unrestricted funding that allows us to be nimble and responsive.

#### **Endowment Fund**

To ensure we are here to serve in perpetuity.

#### **Programs and Services**

Make an impact in areas most important to your business.

#### **Events**

Provide the funding and volunteers to make community events successful.

"United Way continues to be a trusted organization for hundreds of donors. We do not take their gifts for granted. Each donation is an example of the caring power of our community."

- Michael Tukeva, President/CEO

# Why Invest

Short-term Return	Long-term Return
Feeling of helping your neighbors	Stronger economy
Potential tax benefits	Potential tax benefits
Live out your personal values	Legacy

# **How Much to Invest**

Philanthropy is a very personal decision. Recommendations reach as high as 10% or more of annual income. 2% can be a useful starting place in the decision making process.



Level	Amount
Tocqueville	\$10,000+
Platinum	\$5,000-9,999
Gold	\$2,500-4,999
Silver	\$1,000-2,499
Bronze	\$500-999

The information below is for informational purposes only and should not be considered financial advice or a recommendation. You can consider bringing these topics to your financial advisors to determine the best course of action for you.

### **Appreciated Assets**

If you donate long-term appreciated assets like bonds, stocks or real estate to charity, you generally don't have to pay capital gains, and you can take an income tax deduction for the full fair-market value. It can be up to 30 percent of your adjusted gross income. Stocks and bonds that have increased in value can be a powerful giving tool because you get an income tax deduction and avoid the capital gains tax. When you give securities directly to a qualified charity, your income tax deduction is based on the security's fair market value and can offset up to 30% of your adjusted gross income (AGI), which could reduce your tax bill. Also, by giving appreciated securities directly (or through a donor-advised fund), neither you nor the charity pays a capital gains tax on the donated securities. For some donors, this means you can give more than if you had sold the security, paid the tax and then given the remaining cash.

#### **Donor-Advised Funds**

A donor-advised fund, or DAF, is an investment account for the sole purpose of supporting charitable organizations you care about. When you contribute cash, securities or other assets to a donor-advised fund at a public charity, you are generally eligible to take an immediate tax deduction. Then those funds can be invested for tax-free growth, and you can recommend grants to virtually any IRS-qualified public charity. Donor-advised funds are the fastest-growing charitable giving vehicle in the United States because they are one of the easiest and most tax-advantageous ways to give to charity.

#### **Pooled Income Fund**

A pooled income fund is a type of charitable trust established and maintained by a qualified nonprofit organization. The fund receives irrevocable contributions from one or more individuals, a family or a charity. Donors may qualify for an immediate partial tax deduction, based on their life expectancy and anticipated income stream, but they must pay income tax on the income stream from the fund each year.

#### **Charitable Gift Annuity**

A charitable gift annuity is a contract between a donor and a charity with the following terms: As a donor, you make a sizable gift to charity using cash, securities or possibly other assets. In return, you become eligible to take a partial tax deduction for your donation, plus you receive a fixed stream of income from the charity for the rest of your life.

#### **Charitable Qualified Distribution**

A QCD is a direct transfer of funds from your IRA custodian, payable to a qualified charity. QCDs can be counted toward satisfying your required minimum distributions (RMDs) for the year starting at age 72, if certain rules are met. In addition to the benefits of giving to charity, a QCD excludes the amount donated from Adjusted Gross Income, which is unlike regular withdrawals from an IRA. Keeping your Adjusted Gross Income lower may reduce the impact of certain tax credits and deductions, including Social Security and Medicare. Also, QCDs don't require that you itemize, which due to the recent tax law changes, means you may decide to take advantage of the higher standard deduction, but still use a QCD for charitable giving.

#### **Charitable Remainder Trust**

A Charitable Remainder Trust is a gift of cash or other property to an irrevocable trust. The donor receives an income stream from the trust for a term of years or for life and the named charity receives the remaining trust assets at the end of the trust term. The donor receives an immediate income tax charitable deduction when the CRT is funded based on the present value of the assets that will eventually go to the named charity.





Pocono Mountains United Way

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- PoconoUnitedWay.org
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